



| TITLE: RESEARCH ACTIVITIES          |  | TERM: APRIL 1, 2000 To MARCH 31, 2001 |              | P R O G R A M      B 3 1 7 - S |             |                          |
|-------------------------------------|--|---------------------------------------|--------------|--------------------------------|-------------|--------------------------|
| DEPT OF HEALTH & HUMAN SERVICES     |  | BASIS OF AWARD                        |              | DODGE GRAPHIC PRESS Utica, NY  |             | CURRENT CONTRACTOR       |
| ITEMS:                              | PROGRAM B317-S   | UNIT RATE                             | COST         | UNIT RATE                      | COST        | DODGE GRAPHIC PRESS COST |
| <b>I</b> PREPRESS:                  |  |                                       |              |                                |             |                          |
| (a)                                 | TrimPage-Size Unit (CAMERA COPY),.....<br>per page.....  | 20                                    | 6.12         | 122.40                         | 7.00        | 140.00                   |
| (b)                                 | TrimPage-Size Unit (ELECTRONIC FILE),.....<br>per page.....                                    | 270                                   | 11.22        | 3,029.40                       | 15.00       | 4,050.00                 |
| <b>ILLUSTRATIONS:</b>               |  |                                       |              |                                |             |                          |
| (c)                                 | Line .....<br>per illus.....   | 1                                     | 7.00         | 7.00                           | 6.50        | 6.50                     |
| (d)                                 | Sq. Finish Half-tone,.....<br>per illus.....   | 1                                     | 10.00        | 10.00                          | 10.00       | 10.00                    |
| (e)                                 | System Timework,.....<br>per hour.....   | 1                                     | 60.00        | 60.00                          | 60.00       | 60.00                    |
| (f)                                 | Composite Dylux, similar proofs.....<br>per trim/<br>page-size unit.....                       | 120                                   | 3.06         | 367.20                         | 3.00        | 360.00                   |
| <b>II</b> PRINTING & BINDING:       |  |                                       |              |                                |             |                          |
| Per Page-Printing In Two Ink Color: | .  |                                       |              |                                |             |                          |
| (1)                                 | MAKEREADY/SETUP.....   | 272                                   | 71.40        | 19,420.80                      | 75.00       | 20,400.00                |
| (2)                                 | RUNNING,1,000.....   | 13188                                 | 4.90         | 64,621.20                      | 4.25        | 56,049.00                |
| <b>III</b> PACKING & DISTRIBUTION:  |  |                                       |              |                                |             |                          |
| (1)                                 | Bulk Shipments (Other Than By Mail):   |                                       |              |                                |             |                          |
| (a)                                 | Packing and Sealing Shipping Containers (up<br>to approx., 45-lbs),.....<br>per container..... | 293                                   | 1.89         | 553.77                         | 1.85        | 542.05                   |
| (2)                                 | Mailed Shipments:  |                                       |              |                                |             |                          |
| (a)                                 | Single copies mailed as Self Mailers.....<br>per 1,000 copies.....                             | 494                                   | 30.60        | 15,116.40                      | 24.00       | 11,856.00                |
| (b)                                 | Single/Multiple copies Kraft (up to 200 leaves).....<br>per 1000 envelopes.....                | 18                                    | 210.00       | 3,780.00                       | 25.00       | 450.00                   |
| <b>CONTRACTOR TOTALS</b>            |  |                                       |              |                                |             |                          |
| DISCOUNT                            |  | 2.00%                                 | \$2,141.76   | 1.00%                          | \$93,923.55 |                          |
| DISCOUNTED TOTALS                   |  |                                       | \$104,946.41 |                                | \$92,984.31 |                          |